

Druva Cyber Resilience for Remote & Branch Offices (ROBO)

The challenge

Remote office and branch office (ROBO) locations are crucial for many enterprises but present unique data protection challenges. These distributed locations face constraints related to limited bandwidth, lack of local IT expertise, and heightened vulnerability to cyber threats. Traditional legacy backup solutions exacerbate these issues by requiring substantial local infrastructure, manual intervention, and complex management that inflate costs and delay recovery times.

The solution

Druva delivers a simplified, secure, and scalable cloud-native data protection solution designed specifically for remote and branch offices. With Druva's SaaS platform, organizations can achieve enterprise-grade data resilience across all distributed locations without local infrastructure complexity. Integrated security features—immutable and air-gapped backups, built-in ransomware detection, and rapid recovery—ensure reliable protection against cyber threats, accidental deletion, and insider threats.

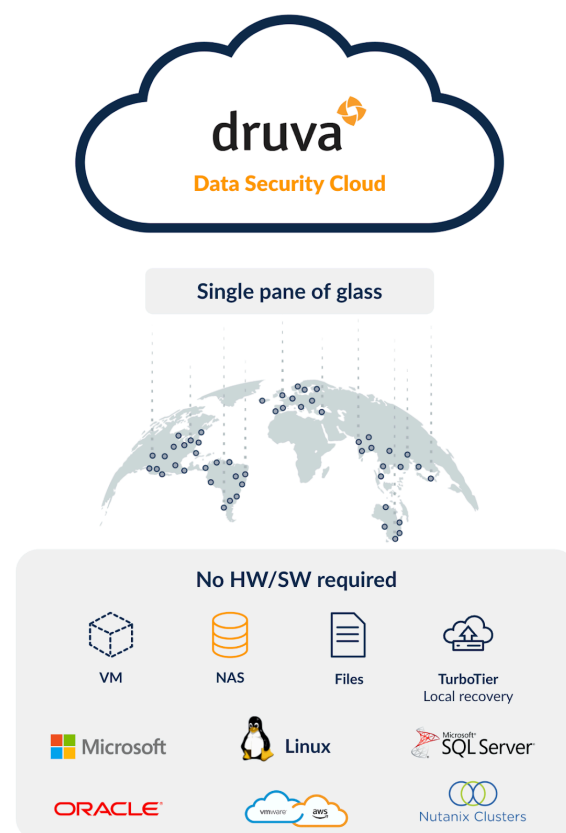
Druva TurboTier offers fast, efficient backup and recovery, even over limited bandwidth connections, by locally caching data before securely syncing to the Druva cloud. This enables seamless backups and rapid restores while significantly reducing bandwidth consumption.

Customer advantages

- Instant restores and VMware Instant Restore capabilities significantly reduce recovery times, ensuring continuous business operations.
- A unified, cloud-native platform reduces management overhead, freeing IT resources to focus on strategic initiatives.
- Automated data archiving, retention, and immutable storage capabilities simplify meeting regulatory compliance requirements.
- Elastic scalability to accommodate evolving business needs without infrastructure lock-in.

Business challenges

- High cost to deploy and manage backup, recovery, and disaster recovery across distributed sites
- Complexity and time to deploy, manage, and secure infrastructure across multiple sites
- Unreliable backup, recovery, and DR processes
- Inability to confidently protect remote office backups from ransomware



How it works

Druva deploys quickly and easily via a web browser. Role-based access control makes it easy to assign various levels of access to data and functions across teams. Support for single sign-on (SSO) and multi-factor authentication (MFA) provides the security and control needed to easily manage at scale. Efficient, direct-to-cloud backup is driven by source-side, global deduplication, which reduces bandwidth requirements and storage consumption at first backup. In just a few steps, organizations create regional and global policies to establish consistent recovery point objectives (RPOs), define backup frequency and retention, and designate a data storage region. Support for 18+ AWS storage regions simplifies meeting data residency requirements.

For ROBO locations with limited bandwidth or demanding recovery-time objectives (RTOs), TurboTier features provide a local backup and recovery target managed within the Druva Cloud. The software appliance can be easily deployed on physical or virtual systems, and scaled up or down as needed.

Organizations can meet both daily recovery requirements and enable cloud disaster recovery capabilities using one-click, orchestrated failover (and failback) of VMware systems in minutes. With Druva, organizations get the power of a data center solution in their remote offices with the simplicity and ease of use expected from a well-designed SaaS application. Druva helps organizations reduce the cost and complexity of ROBO data protection, improve business resilience, and increase IT agility.

Key benefits

- **Reliable ROBO Data Protection that Deploys in Minutes:** Quickly deploy SaaS-based protection centrally across remote offices without local hardware, software, or management.
- **Increased Cost Savings:** Reduce Total Cost of Ownership (TCO) by up to 40% with global deduplication and cloud-native architecture.
- **Ransomware and Cyber Threat Protection:** Prevent ransomware attacks with immutable and air-gapped backups, enabling rapid and reliable recovery.
- **Enhanced Data Visibility and Control:** Ensure consistent data protection with centralized

management and comprehensive reporting across all branch offices.

- **Single Platform for Servers, Cloud, and Endpoints:** Protect workloads with centralized management and security via role-based access control (RBAC), single sign-on (SSO), and multi-factor authentication (MFA).
- **Predictable, Utility-based Pricing:** Eliminate surprise costs with consumption analytics and a simple licensing model, offering full system or file-level restores with no egress or “put” fees.
- **Fast, Efficient Backup and Recovery:** Drive significant network and storage efficiencies with source-side, global deduplication (petabyte scale) and incremental forever backups .
- **Cloud Disaster Recovery:** Achieve cyber resilience with automated and orchestrated failover of virtual machines (VMs) into customer virtual private clouds (VPCs) in minutes, at a significantly lower cost compared to traditional replication methods.
- **Data Archiving and Long-term Retention:** Simplify compliance and reduce storage costs by leveraging Integrated retention capabilities with automated storage tiering and direct-to-cold storage options.
- **Data Security and Privacy Certifications:** Ensure regional, global compliance while adhering to stringent data security standards, including SOC-2 Type II, HIPAA, Privacy Shield compliance, and ITAR (U.S. GovCloud only).
- **API-based Integrations:** Automate and extend enterprise applications with RESTful API integrations, including automated service desk ticket creation through ServiceNow.

druva Sales: +1-800-375-0160 | sales@druva.com

Americas: +1-800-375-0160
Europe: +44 (0) 20-3750-9440
India: +91 (0) 20 6726-3300

Japan: japan-sales@druva.com
Singapore: asean-sales@druva.com
Australia: anz-sales@druva.com

Druva is the industry's leading SaaS platform for data security, and the only vendor to ensure data protection across the most common data risks backed by a \$10 million guarantee. Druva's innovative approach to backup and recovery has transformed how data is secured, protected and utilized by thousands of enterprises. The Druva Data Security Cloud eliminates the need for costly hardware, software, and services through a simple, and agile cloud-native architecture that delivers unmatched security, availability and scale. Visit druva.com and follow us on [LinkedIn](#), [Twitter](#), and [Facebook](#).